

## **Storelocal Membership**



Business Need	Benefit	More Info
Property Management System	10% Off Lowest Available Rate	Guaranteed 10% discount off any of our packages that include our Hummingbird property management system
Website	10% Off Lowest Available Rate	Guaranteed 10% discount off any of our packages that include our Mariposa online rental websites
Protection Program	Up to 80/20 Rev Share Split	70/20 revenue split when you sell a Storelocal Protection plan, we handle all claims, and tenants have \$0 deductible. 75/25 revenue split for Hummingbird users. 80/20 split for Hummingbird and Noke lock users.
Branding	Established Web Authority	The Storelocal brand combines all your properties on one website, building the domain authority Google requires to provide consistent visibility online.
Storage Education	Member Exclusive Education	Exclusive monthly webinars and conferences with industry experts sharing knowledge on key tenets of the self storage industry.
Commercial Insurance	5-20% Off	5-20% discounted rates on commercial insurance with providers who are rated A+XV by AM Best.
Access Control	Expedited Service	Eased delivery services and expedited connection to regional representatives.
Cost Segregation	20% Off	A discount of 20% on Engineering-based tax studies which reduce your income tax liability. This process generates between \$40,000 to \$150,000 in tax savings cash flow per million of building cost.

## Tenant Inc.

<b>Business Need</b>	Benefit	More Info
Commercial Mortgage	Most Favorable Terms	Vendor partnership providing the most favorable terms to members, with a company that has secured more than \$3 billion dollars to the self storage industry.
Legal Questions	Access to Education	Collection of legal expertise acquired over time, available through member meeting recordings, answers to standard questions from the Storelocal team, and connection to qualified attorneys when needed.
Consultant Network	Access to vetted industry experts	Access to a wide variety of consultants who work in everything from feasibility studies, to staff management, to remote management and cost segregation. These consultants speak at member meetings/events and are available for direct connection.
Call Center	40% Off	Tiered pricing that enables any size facility to utilize a call center at a discounted rate to fit their customer network.
Al Chatbot	Discounted Rate	Resolves 82-86% of your customers' incoming inquiries through artificial intelligence, without any human intervention.
Online Storage Auctions	20% Off	Online self storage auctions and collection assistance discounted 20% off retail price through premier online auction service.
PEO Services	Preferred Pricing	Professional employer organization services to our members at REIT level pricing for HR, payroll, retirement, dental, vision, disability, life, workers compensation, and many other benefits.
Online Reputation Management	Reduced Pricing	Tracks your online presence and social media interactions, streamline postings with REIT level pricing.
Broker Affiliates	Preferred Pricing	Significant discount brokerage fee structures for Storelocal members.
Commercial Painting	10% Off	High quality, high value services with a 10% discount.
Merchandise	Varying Discounts	Wholesale merchandising and supply programs for locks, merchandise etc., at significant savings for owners, plus a Storelocal Brand Online Portal.